

3Q | 26
FINANCIAL RESULTS

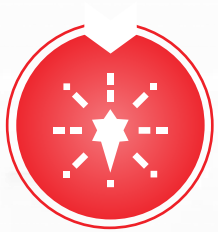
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Please note that all financial data are prepared based on IFRS accounting. Financial data starting with 2023 FY results have been prepared by applying inflation accounting in accordance with the provisions of IAS 29. In addition to financial data with IAS 29, we also provide financial data without IAS 29 for information purpose only. As Company provides its guidance based on financial data without IAS 29, additional information on financial data aims to help investors to make comprehensive analysis on quarterly results. Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Note: EBITDA is a "non-GAAP" measure. The EBITDA definition used in this investor presentation includes Revenues, Cost of Sales, Marketing Expenses, General Administrative Expenses but excludes Depreciation and Amortization Expenses.



Highlights



Operational Performance



Financial Performance



Q&A



APPDX

HEADLINES of KEY FIGURES for 3Q26 (with TAS 29 inflation accounting on financials)

Highlights

246 billion TL
SALES (+5% YoY)

41.7 billion TL
NET CASH (including STFA)

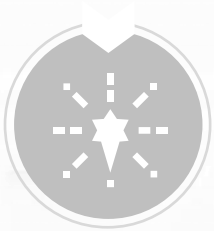
5.3 billion TL
CAPEX (2.1% of sales)

14,964 Total stores
(113 new stores in 3Q26)

17.7 billion TL
EBITDA (7.2% margin)

10.4 billion TL
NET INCOME
(4.2% margin)

- Consistent strength in financial results,
- Strong cash conversion and liquidity position.



Highlights



Operational Performance



Financial Performance



Q &A



APPDX

LIKE FOR LIKE SALES INCREASE (BIM TURKIYE*)

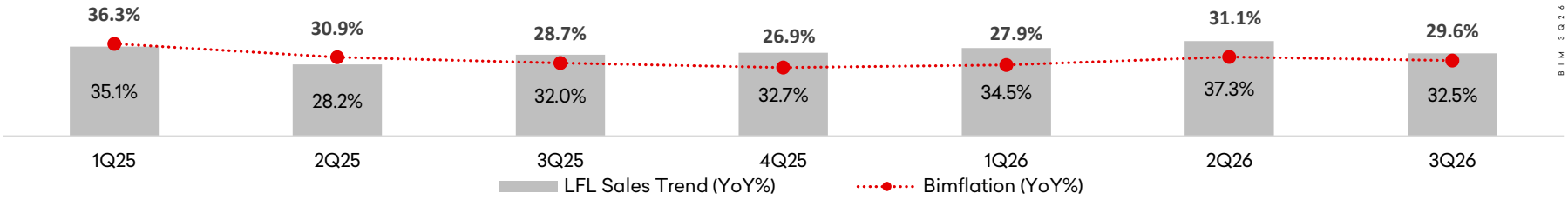
Operational Performance

QUARTERLY (w/o TAS 29)

	3Q26 / 3Q25 Change
Like-For-Like Sales *(per store/per day (TL)*	**32.5%**
Like-For-Like Basket *(TL/per visit)*	**34.9%**
Like-For-Like Customer Traffic *(per store/per day)*	**-1.8%**

9 MONTHS (w/o TAS 29)

	9M26 / 9M25 Change
Like-For-Like Sales *(per store/per day (TL)*	**34.8%**
Like-For-Like Basket *(TL/per visit)*	**35.6%**
Like-For-Like Customer Traffic *(per store/per day)*	**-0.6%**

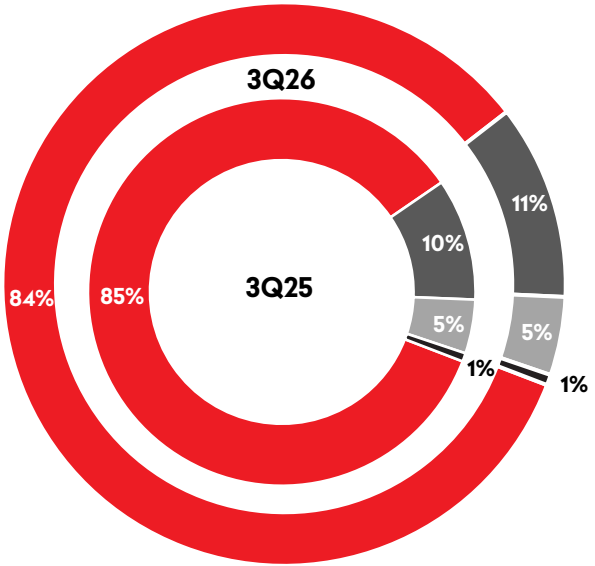


- Like-for-like sales increased by 33% vs. 30% Bimflation in 3Q26.

(*) Note: Calculated on the basis of net sales generated in 3Q24 and 3Q26 by stores operating on 30 September 2024 and that were still open on 30 September 2026 (11,553 stores).

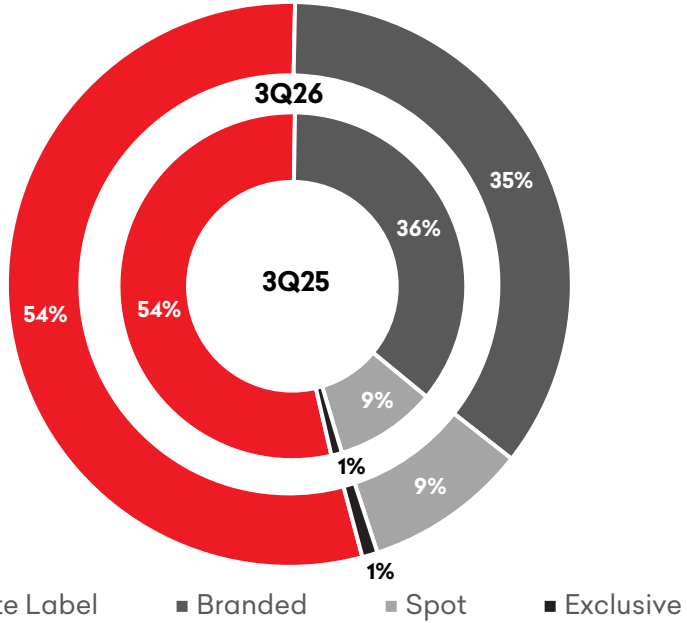
REVENUE BREAKDOWN

BY FORMAT AND GEOGRAPHY*



BY CATEGORY

BİM Türkiye

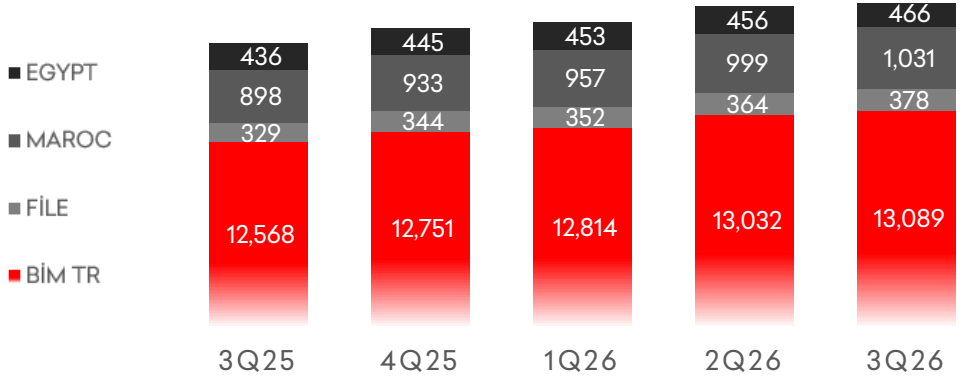


*Without TAS 29 Inflation Accounting

EXPANSION

Operational Performance

QUARTERLY

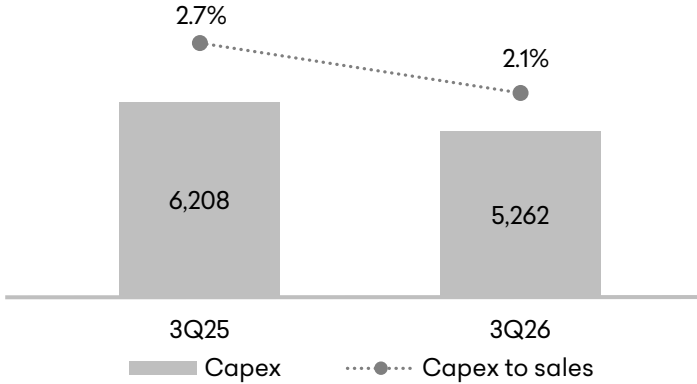


TOTAL	**14,231**	**14,473**	**14,576**	**14,851**	**14,964**
Openings (q-q)	156	242	103	275	113

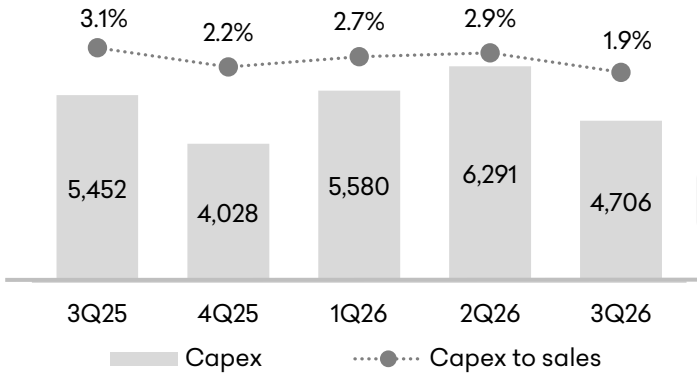
- Store growth **5% YoY**

CAPEX

QUARTERLY

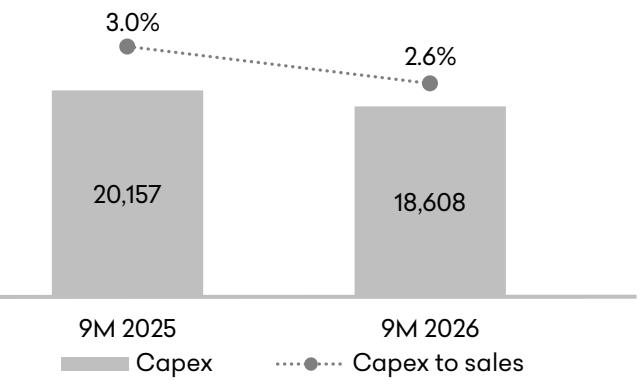


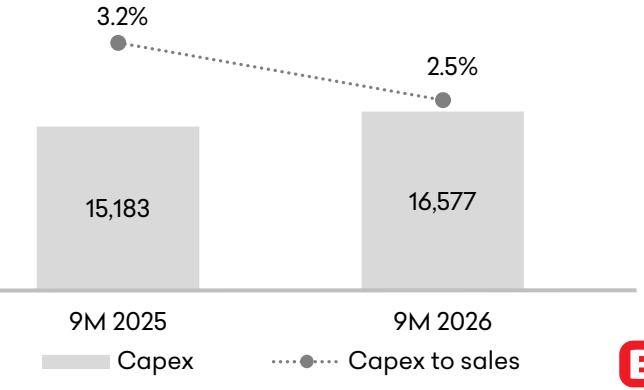
With TAS 29

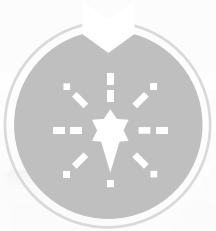


Without TAS 29

9 MONTHS







Highlights



Operational Performance



Financial Performance



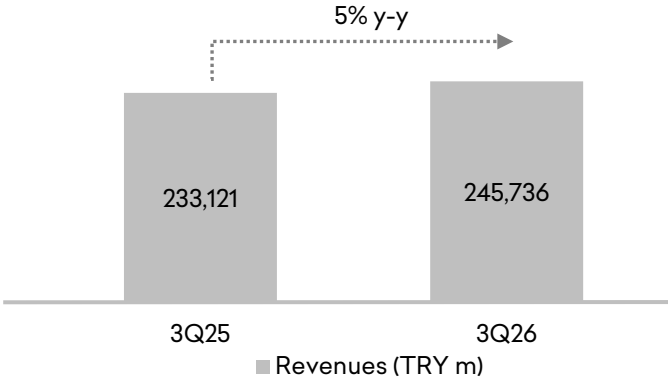
Q &A



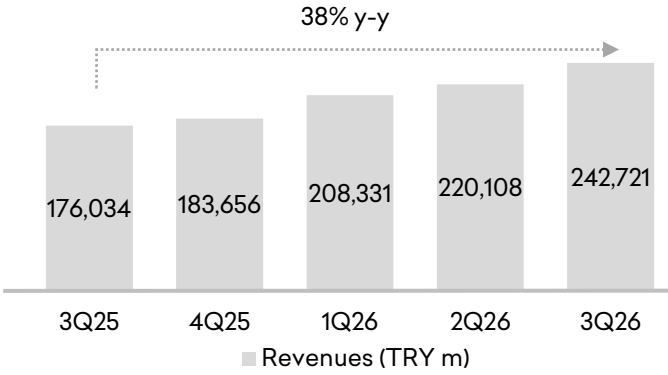
APPDX

NET SALES

QUARTERLY

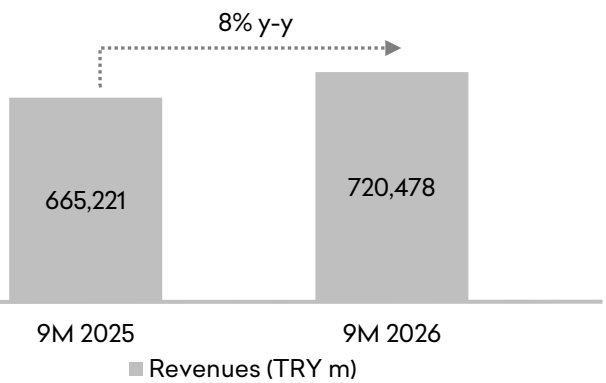


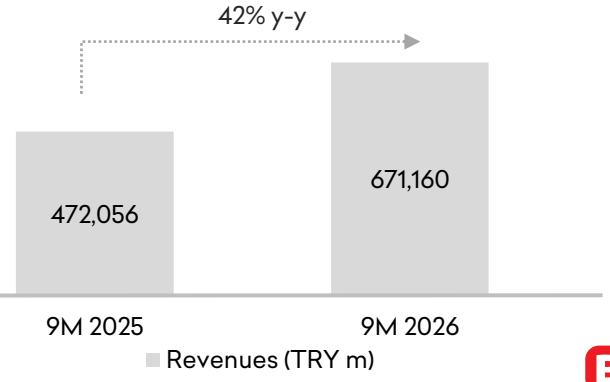
With TAS 29



Without TAS 29

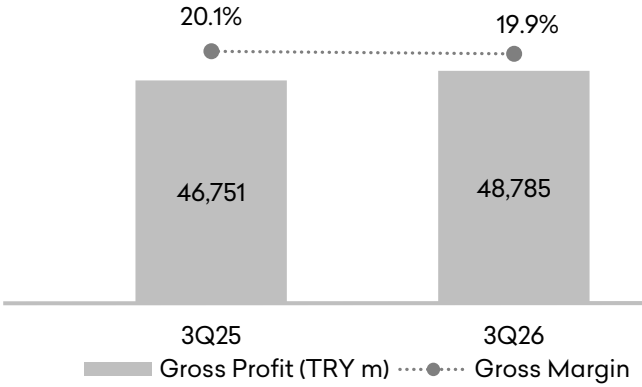
9 MONTHS



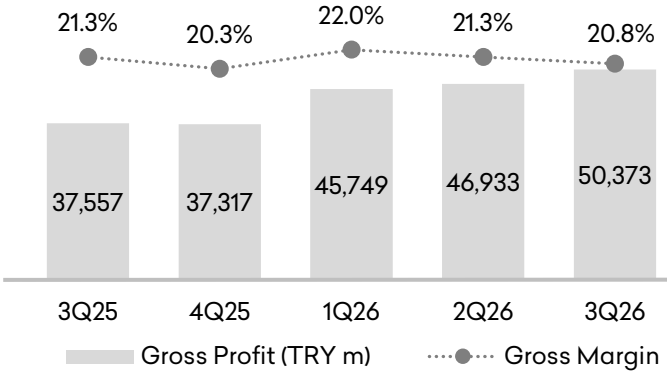


GROSS PROFIT

QUARTERLY

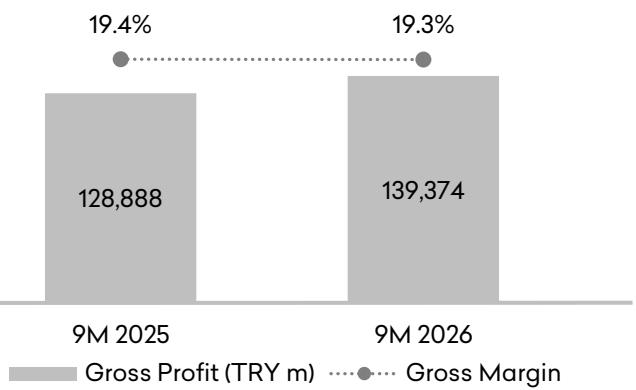


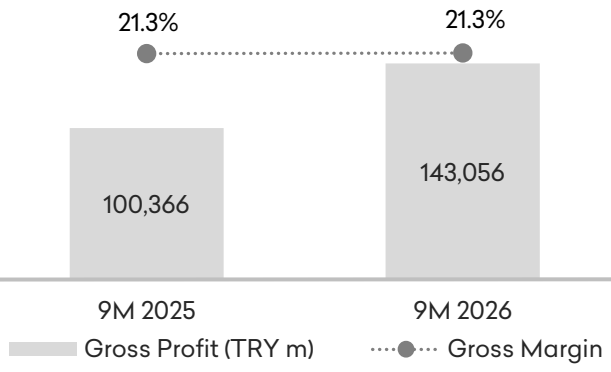
With TAS 29



Without TAS 29

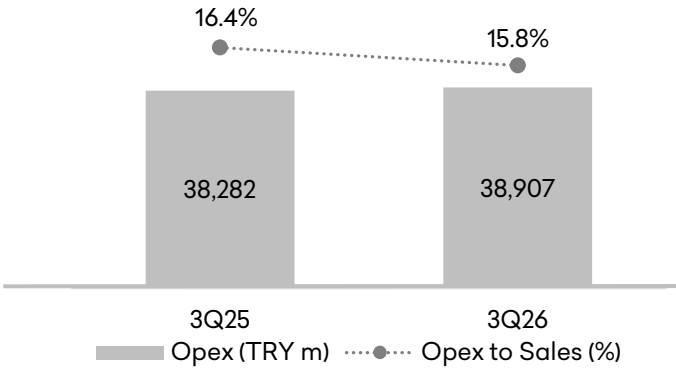
9 MONTHS



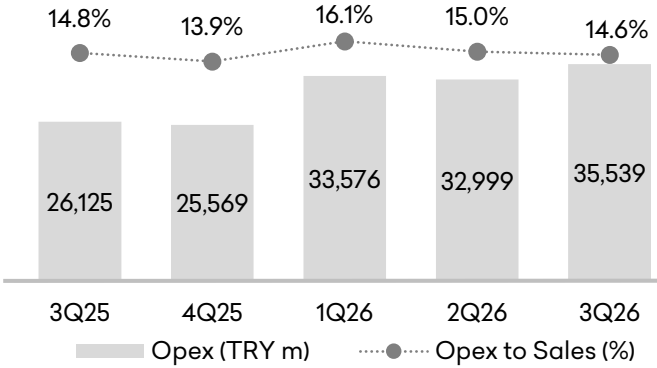


OPERATING LEVERAGE

QUARTERLY

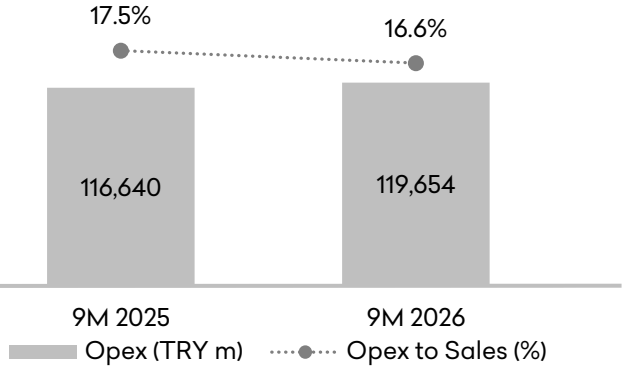


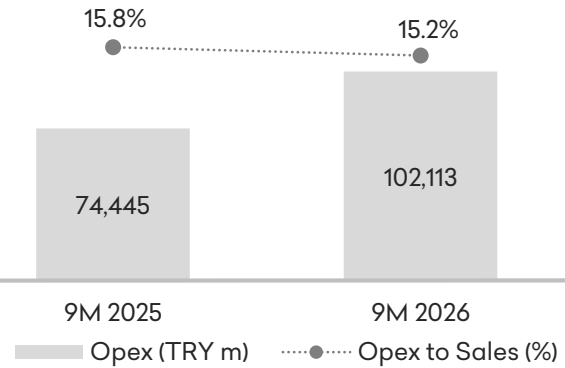
With TAS 29



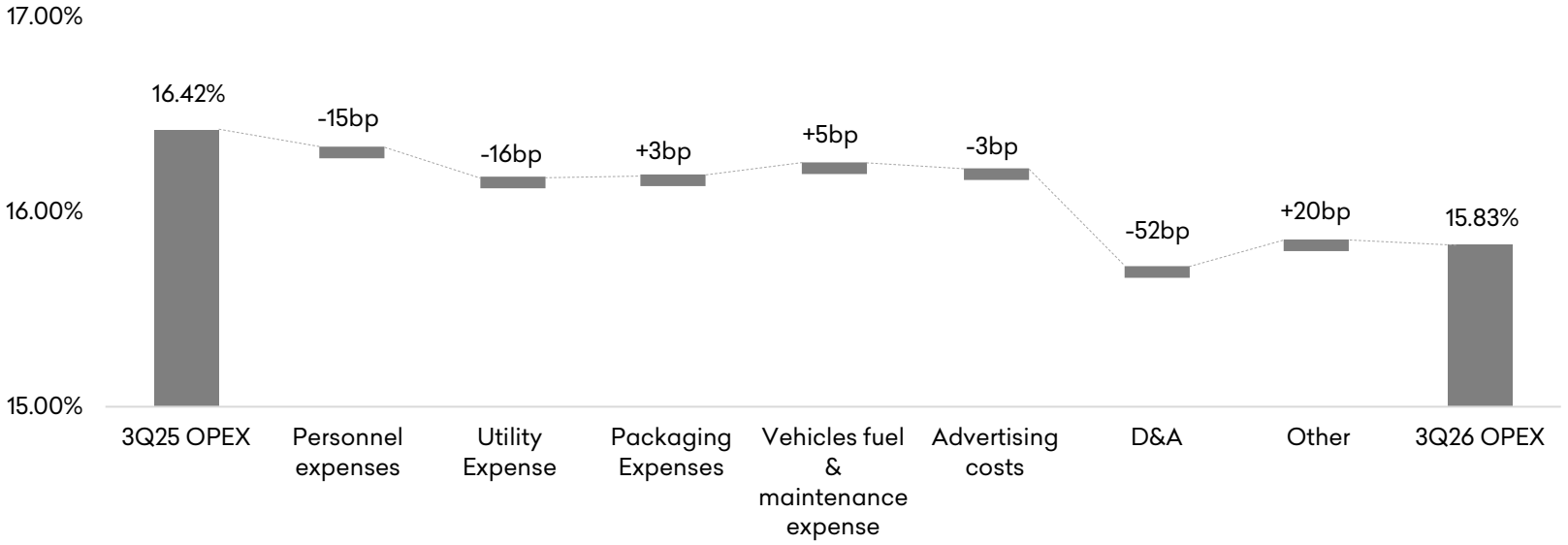
Without TAS 29

9 MONTHS





OPEX MANAGEMENT QUARTERLY *



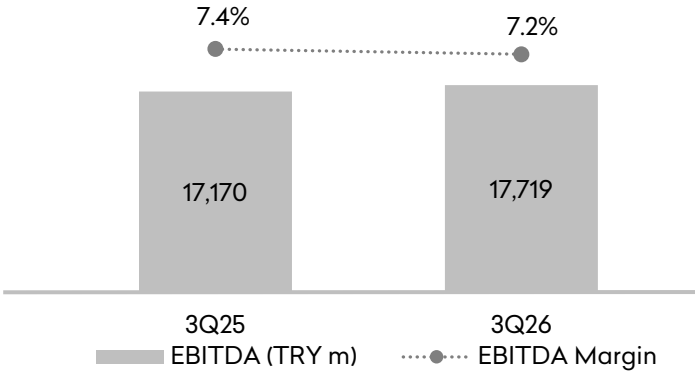
As % of Revenues

3Q25	9.64%	0.81%	0.10%	0.28%	0.26%	3.66%	1.67%
3Q26	9.49%	0.65%	0.12%	0.33%	0.23%	3.14%	1.86%

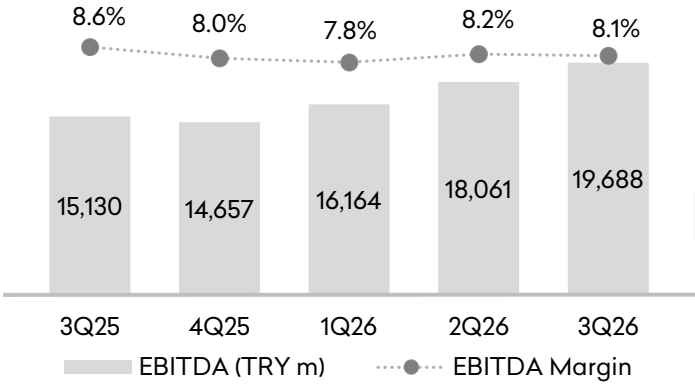
With TAS 29 Inflation Accounting

EBITDA

QUARTERLY

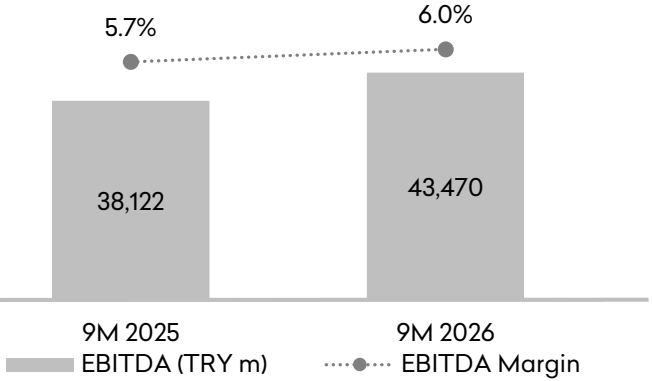


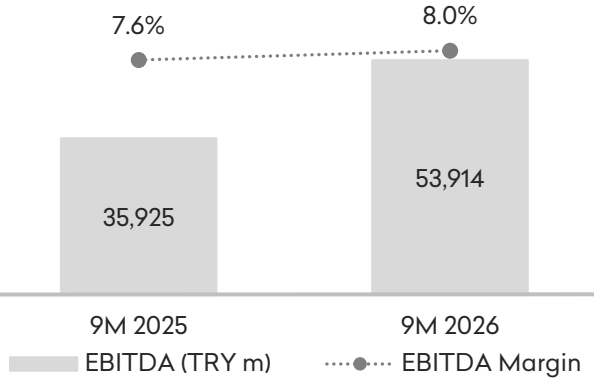
With TAS 29



Without TAS 29

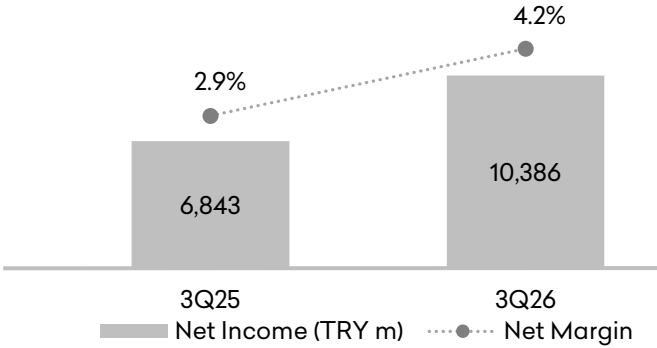
9 MONTHS



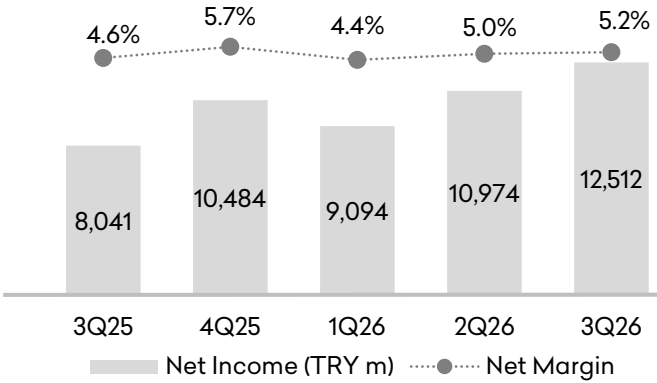


NET INCOME

QUARTERLY

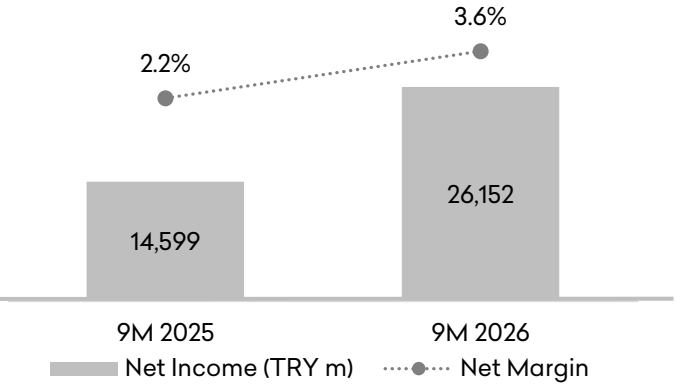


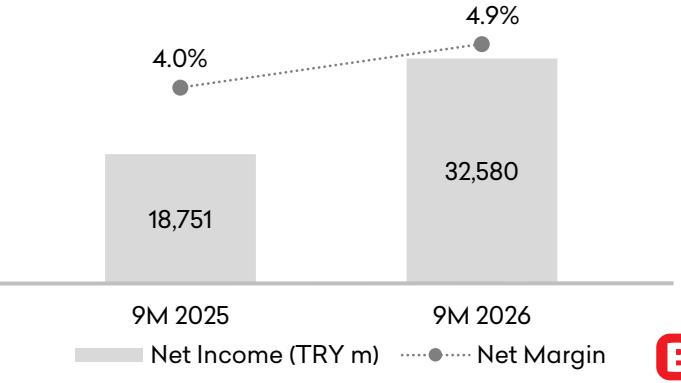
With TAS 29



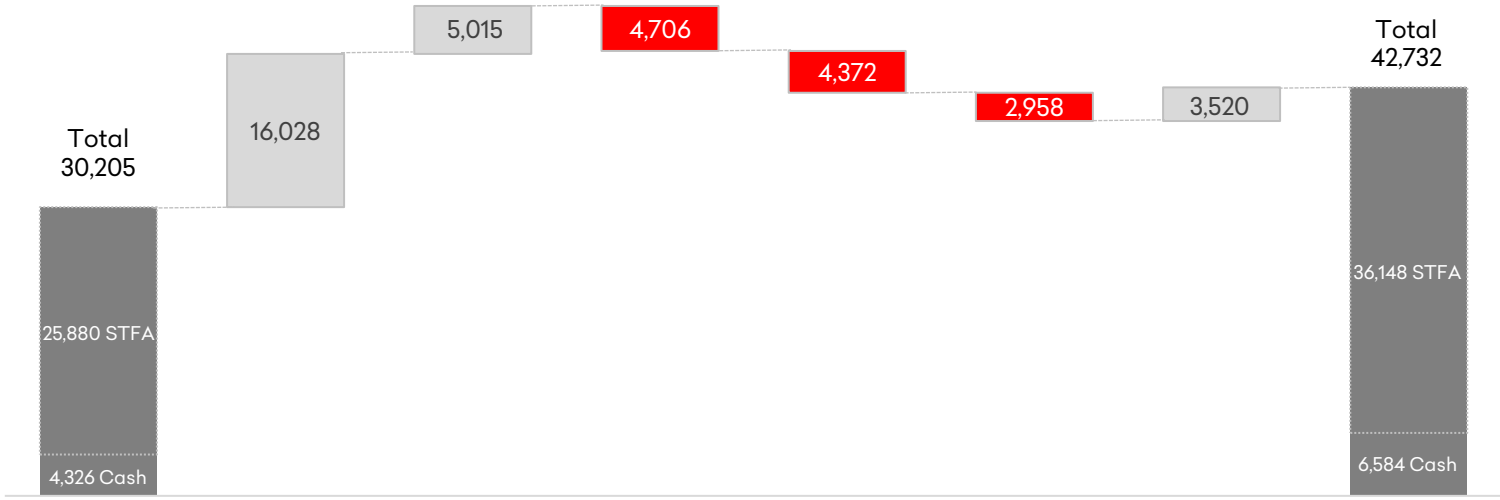
Without TAS 29

9 MONTHS





QUARTERLY CASH FLOW BRIDGE*



As % of Revenues	6.6%	2.1%	1.9%	1.8%	1.2%	1.5%

*Without TAS 29 Inflation Accounting

FİLE



378 Stores

4 Logistic Centers

378 stores in 37 cities, 14 new stores in 3Q26.

36% share of Private Labels within FİLE's total sales.

Online sales form 5.5% of FİLE's revenues.

FİLE online shopping platform operates with 96 stores, four of which are dark stores.

FOREIGN OPERATIONS

BİM MAROC





TL 11.0 bn* Sales

TL 861 m* EBITDA

7,475 Employees

1,031 Stores

4 logistic centers

BİM EGYPT





TL 1.4 bn* Sales

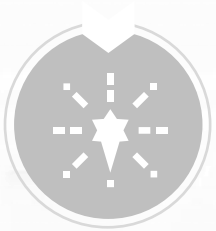
- TL 79 m* EBITDA

2,629 Employees

466 Stores

2 logistics centers

*Quarterly



Highlights



Operational Performance



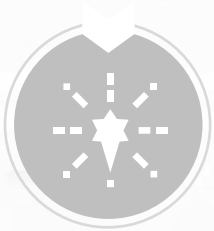
Financial Performance



Q &A



APPDX



Highlights



Operational Performance



Financial Performance



Q &A



APPDX

TFRS INCOME STATEMENT (with TAS 29)

APPDX

TL million	9 months ended 30 September			3 months ended 30 September		
	9M 2025	9M 2026	Change % YoY	3Q 2025	3Q 2026	Change % YoY
Net Sales	665,221	720,478	8%	233,121	245,736	5%
COGS	-536,332	-581,104	8%	-186,370	-196,951	6%
Gross Profit	128,888	139,374	8%	46,751	48,785	4%
Total SG&A	-116,640	-119,654	3%	-38,282	-38,907	2%
EBIT	12,248	19,720	61%	8,469	9,878	17%
Net financial income/(expenses)	-7,508	-8,677	16%	-2,567	-3,102	21%
Monetary Gain (Loss)	20,615	22,188	8%	6,545	3,566	-46%
Other income/(expenses)	3,775	8,155	116%	603	4,171	591%
PBT	29,130	41,386	42%	13,051	14,513	11%
Taxes	-14,383	-14,992	4%	-6,048	-4,054	-33%
Net income	14,747	26,394	79%	7,002	10,458	49%
Non-controlling Interests	*148*	*242*	*64%*	*159*	*73*	*-54%*
Owners of Parent	*14,599*	*26,152*	*79%*	*6,843*	*10,386*	*52%*
D&A	-25,874	-23,750	-8%	-8,701	-7,841	-10%
EBITDA	38,122	43,470	14%	17,170	17,719	3%

TFRS INCOME STATEMENT (w/o TAS 29)

APPDX

TL million	9 months ended 30 September			3 months ended 30 September		
	9M 2025	9M 2026	Change % YoY	3Q 2025	3Q 2026	Change % YoY
Net Sales	472,056	671,160	42%	176,034	242,721	38%
COGS	-371,690	-528,105	42%	-138,477	-192,348	39%
Gross Profit	100,366	143,056	43%	37,557	50,373	34%
Total SG&A	-74,445	-102,113	37%	-26,125	-35,539	36%
EBIT	25,921	40,942	58%	11,432	14,835	30%
Net financial income/(expenses)	-5,335	-8,109	52%	-1,945	-3,071	58%
Other income/(expenses)	4,494	10,089	124%	1,709	4,870	185%
PBT	25,080	42,923	71%	11,196	16,633	49%
Taxes	-6,261	-10,159	62%	-3,079	-4,049	32%
Net income	18,819	32,764	74%	8,117	12,584	55%
Non-controlling Interests	*68*	*185*	*171%*	*76*	*71*	*-6%*
Owners of Parent	*18,751*	*32,580*	*74%*	*8,041*	*12,512*	*56%*
D&A	-10,005	-12,971	30%	-3,698	-4,853	31%
EBITDA	35,925	53,914	50%	15,130	19,688	30%

TFRS INCOME STATEMENT (w/o TAS 29, w/o TFRS 16)

APPDX

TL million	9 months ended 30 September			3 months ended 30 September		
	9M 2025	9M 2026	Change % YoY	3Q 2025	3Q 2026	Change % YoY
Net Sales	472,056	671,160	42%	176,034	242,721	38%
COGS	-371,690	-528,105	42%	-138,477	-192,348	39%
Gross Profit	100,366	143,056	43%	37,557	50,373	34%
Total SG&A	-77,848	-107,150	38%	-27,366	-37,379	37%
EBIT	22,519	35,906	59%	10,191	12,994	28%
Net financial income/(expenses)	-589	-973	65%	-202	-377	86%
Other income/(expenses)	4,499	9,967	122%	1,784	4,796	169%
PBT	26,429	44,900	70%	11,773	17,413	48%
Taxes	-6,604	-10,601	61%	-3,225	-4,223	31%
Net income	19,825	34,299	73%	8,548	13,191	54%
Non-controlling Interests	*99*	*256*	*158%*	*85*	*101*	*19%*
Owners of Parent	*19,726*	*34,043*	*73%*	*8,464*	*13,090*	*55%*
D&A	-5,505	-6,366	16%	-2,056	-2,322	13%
EBITDA	28,024	42,272	51%	12,248	15,316	25%

TFRS BALANCE SHEET (with TAS 29)

TL Million	As of 31 December 2025	As of 30 September 2026
TOTAL CURRENT ASSETS	138,594	171,991
Cash & Cash Equivalents	4,302	6,584
Financial Investments	13,291	36,148
Trade Receivables	43,270	46,546
Prepayments	5,889	5,818
Inventories	67,686	73,591
Other Current Assets	4,156	3,304
TOTAL NON-CURRENT ASSETS	281,703	294,551
Financial Investments	5,539	6,545
Tangible Assets	163,606	170,165
Right of Use Assets (IFRS 16)	109,381	115,162
Other Non-Current Assets	3,177	2,679
TOTAL ASSETS	420,297	466,542
TOTAL CURRENT LIABILITIES	134,703	159,499
Current Borrowings	16,215	17,318
Bank loans	1,082	1,012
Lease liabilities	15,133	16,306
Trade Payables	107,572	121,954
Current Tax Liabilities	2,282	4,031
Other Current Liabilities	8,634	16,197
TOTAL NON-CURRENT LIABILITIES	77,872	83,467
Lease Liabilities	49,331	51,635
Non-Current Provisions	3,569	2,922
Deferred Tax Liabilities	24,973	28,910
TOTAL EQUITY	207,722	223,576
TOTAL EQUITY AND LIABILITIES	420,297	466,542

TFRS CASH FLOW (with TAS 29)

APPDX

TL million	9 months ended 30 September	
	9M 2025	9M 2026
Net Income	14,747	26,394
D&A	25,874	23,750
Non-Cash Tax Expense	14,383	14,992
Other Non-Cash Items	2,679	-4,039
Funds From Operations	57,682	61,097
Change In Net Working Capital	719	13,928
Tax & Other Payments	-7,857	-10,136
Operating Cash Flow	50,544	64,889
Capital Expenditures	-20,157	-18,608
Proceeds From Sales of PPE	-639	698
Change in Financial Investments	-11,215	-23,864
Cash Flow from Investing Activities	-32,012	-41,774
Free Cash Flow	18,532	23,115
Dividends	-6,396	-5,935
Proceeds from ST Borrowings	234	-70
Proceeds from Lease Borrowings	-11,076	-12,630
Treasury Shares Purchase & Sale, Net	-79	-950
Cash Flow From Financing Activity	-17,317	-19,586
Currency Translation Differences	-105	-26
Monetary loss on cash and cash equivalents	-1,043	-1,221
Increase/(Decrease) In Cash	1,110	3,503